



LION STREETTM
Owned by Fiercely Independent Advisors

Sales Vice President of Institutional Services

Lion Street continues to build upon its significant growth and success over the last 10 years in becoming one of the largest distributors of life insurance in the marketplace today. The Company is now positioned to expand on our mission to be considered for all high net worth and corporate life insurance transactions by building an elite group of point of sale Vice President's that wholesale to financial institutions, regional banks, P&C, and RIA firms.

We are looking for experienced candidates that have averaged more than \$1M+ in annual Target Life Premium and understand sophisticated clients, products, and advisors. The company will expand this role into the major geographic markets and wealth centers, including the following areas:

Northeast: Boston, DC, New York, New Jersey, Philadelphia

Midwest: Chicago, Des Moines, Detroit, Indianapolis, Minneapolis-St. Paul, Omaha, St. Louis

South: Atlanta, Charlotte, Dallas, Houston, Nashville, Miami, Orlando, Tampa

West: Denver, North CA, South CA, Phoenix, Portland, Seattle

The ideal candidate will have experience wholesaling to Institutions - wire houses, national and regional banks, P&C, and RIA firms. Expertise in identifying, recruiting, and cultivating new institutional relationships from scratch. Depth of knowledge and understanding of life products, planning concepts, and compliance standards for the institutional marketplace

The position is eligible for benefits, a stock/equity plan, and compensation on new business & renewals expected for experienced candidates.

Review the [2019 Annual Report](#) to learn more about the Company