



Senior Vice President of Firm Development

Lion Street continues to grow our national footprint of life insurance centric firms that benefit from a strong insurance and wealth management partner. As we accelerate through our 11th year of operations, the future has never looked brighter as more elite life insurance practices recognize that they can be both independent and have the resources, culture, and buying power of a sophisticated, agent-owned national network.

We are looking for a highly motivated, experienced life insurance professional to make an immediate and long-lasting impact, while building a network of 30-40 firms over a three-year period. In addition to building a portfolio of new firms, the Senior Vice President of Firm Development will ensure that Lion Street's world-class resources are appropriately tailored and business plans are firing on all cylinders for each firm within his or her portfolio. Our business model is proven, and our value proposition resonates with successful life insurance firms.

We have 7 highly successful Senior Vice Presidents who have built their "business within a business" and we want to add another entrepreneurial minded SVP this year. We do not have any strict geographic boundaries in mind and are flexible on the SVP's home base.

The position comes with a base salary commensurate with experience and potential, a cash incentive plan, and very importantly a stock option plan in a fast growing, leading distributor of insurance and wealth management in the high-net-worth and corporate markets.

Review [Lion Street's 2020 Annual Report](#) to learn more about the company.